



HOME AND THEIR BUSINESS IN THE PRETTIEST OF WHITES





In accounting practices, everything is black and white. So when financial analyst Loi Thai decided to make a leap from his world of numbers to become an antiques dealer, he seamlessly made the transition by selecting Swedish-style acquisitions that glow in the palest of colors—white in all of its forms.

Tone on Tone, the Bethesda, Maryland, shop cofounded in 2004 by Loi and partner Thomas Troeschel, carries an everchanging assortment of painted furniture from 18th- and 19th-century Sweden. A mini-museum for designers seeking high-style Swedish antiques, the shop boasts an exquisite inventory of furniture enhanced by accessories—gilded mirrors, English china and early transferware, lusterware, and ironstone.

"When I visited Sweden 10 years ago, I was taken by the fresh and calm aesthetic," says Loi. "I loved the serenity and peacefulness of the light colors. And because this furniture is a painted adaptation of classic forms from other European countries, it works well in a variety of design situations."

After hours, when Loi and Thomas retreat from Tone on Tone to their nearby home in Washington, D.C., they live and play among more of the same, with their own collection of Swedish furniture put into the environment of an early-1900s four-level Edwardian townhouse.

Achieving a white, cream, and pale gray palette sounds like a simple endeavor, but in 1996, when Loi and Thomas moved into the house, it was anything but a light, blank canvas. Because the townhouse was attached to another unit, its interior was naturally dark, leaving only three sides exposed to sunlight. For six years, the pair lived with the house as they purchased it, making only small cosmetic changes. But in 2002, they began a full-blown renovation and restoration, one based entirely on the soft-looking painted furniture they loved.

Unfortunately, dark woodwork in bad condition trimmed the perimeters of every room, floorboards were uneven, and the overall decoration was dated and mismatched. Reaction to





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Realizing that their finished house would be the setting for dinner parties and other gatherings for friends and family, Loi and Thomas wanted the galley kitchen to be hardworking and happy so they could easily prepare food. Cabinets were torn out and replaced with recessed-panel Shaker-style ones, which were then painted sunny yellow, a departure from the suite of whites that illuminates the rest of the house.

As antiques dealers, Loi and Thomas sought to salvage as many existing elements as possible. "We didn't want anything in the house that was too foreign to the original architecture," explains Loi. Instead of buying new hardware for the cabinetry, they took the kitchen's original brass hardware and had it nickel-plated—a solution that gives a recycled item modern spirit.

The terra-cotta floor was exchanged for limestone on the kitchen floor. In the breakfast area, a round table and modern wicker chairs live in front of a wall with soaring windows that afford views of the garden with its striking urns and architectural embellishments.

With the house complete, Loi and Thomas can hardly tell the difference between home and work. "When I walk into the store, it feels like a second home—and vice versa when I walk into this house," says Loi. "As we completed each step of the renovation, we watched the house being transformed not only physically, but emotionally as well. Swedish design is a breath of fresh air and always feels cheerful."

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